



“Thanks to timeXtender we are now able to promise our customers rapid implementation of their BI solutions”

Ryan Jamieson, Director at IS Partners, South Africa.

“We supply advanced solutions within Business Intelligence, Corporate Performance Management and Customer Relationship Management, and pride ourselves on getting solutions up and running on time and within budget. timeXtender has given us a further edge in ensuring this promise is kept,” says Ryan Jamieson, Director of South African systems house, IS Partners. The company specialises in Microsoft solutions for Business Intelligence (BI), Corporate Performance Management (CPM) and Customer Relationship Management (CRM).

IS Partners is a Microsoft Certified Gold Partner. In 2008, it became a timeXtender partner and, thereby, an agent for the Business Intelligence toolset. Jamieson says that customers have shown a phenomenal response to the capabilities of timeXtender. “We are very impressed with timeXtender. It is user-friendly and reduces implementation time for new BI solutions considerably. It offers quality data warehouse and OLAP cube creation and reduced maintenance. timeXtender also adheres to BI best

practices and so ensure high quality implementations and reusability across various projects. From a technical perspective, timeXtender is a well constructed product and designed for the Microsoft platform, which ties in with our overall Microsoft product strategy.”

A complete customer proposition

timeXtender is now included as part of IS Partners' BI offering to South African customers. The solution is currently deployed at a leading engineering, contracting and construction services company. It is used to automate data extraction and staging. Data is moved from the ERP and Risk Management systems to provide information on project profitability to the Exco using Microsoft Business Intelligence tools such as Reporting Services and Performance Point Monitoring and Planning.

The solution has also been implemented at a copyright management customer where timeXtender is used to extract data from a number of self-developed applications as well as from text files - again using Microsoft Reporting Services and Performance Point Monitoring and Planning.

Feedback from the first customers in South Africa who have taken advantage of timeXtender has been tremendously positive, says Jamieson. “Customers really do appreciate that timeXtender can get their BI solutions up and running quicker than any of our competitors. An added value is that their solutions are far easier to maintain and update with new data using timeXtender. In fact, customers are able to manage maintenance in-house, saving on the cost of external support.”

While the move to represent timeXtender was a bold one, considering the product was unknown locally, Jamieson says that close collaboration with timeXtender ensured there were no glitches in bringing the product into South Africa. “timeXtender's management is always available to IS Partners and, despite the fact that the company is located in Denmark, support and assistance is quickly provided. We are very pleased with our decision to partner with timeXtender.”

“Customers really do appreciate that we can use timeXtender to get their BI solutions up and running quicker than any of our competitors can.”

Ryan Jamieson, Director at IS Partners, South Africa.

IS Partners

IS Partners is a systems house which specialises in Microsoft's solutions for Business Intelligence, Customer Relationship Management and Corporate Performance Management. IS Partners is a Microsoft Gold Certified Partner in the areas of CRM, Business Intelligence, Information Worker and Data Management. Furthermore it obtained the following accreditations from Microsoft in 2008:

2008 Microsoft Business Solutions Partner of the Year.

2008 Microsoft Dynamics CRM Partner of the Year & President's Club member.

The 2008 Finalist in Worldwide Partner of the Year competition.

IS Partners is located in Johannesburg, South Africa.

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timeXtender® is a dynamic and innovative software company that develops Business Intelligence software. The flagship product is timeXtender® - a tool for extracting, validating and loading data into a Data Warehouse as well as building OLAP-cubes - while all coding is generated behind the scenes. Resulting in low cost of BI-entry and a reduction of up to 80% of normal implementation time. In 2006, timeXtender® reached a significant strategic milestone when the company became a member of Microsoft's Data Warehouse Alliance (DWA). Later in the year, Microsoft named timeXtender® as a Microsoft Gold Partner with the Microsoft competency ISV/Software Solutions. The BI-tool reached its peak in 2008 when awarded Microsoft ISV Partner of the year for making a relative complex task very simple. www.timextender.com

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